



Continuing **EDUCATION**

10 Things to Know About Working with Real Estate Investors

3 CE Credits

\$25 online | \$35 walk-ins (check only)

*Taught by Marc Cunningham, President
Grace Property Management & Real Estate*



Thursday, July 26, 2018

9:00 am - Noon

*8:30 am registration and refreshments**

AmeriFirst Financial Inc.

1120 West 122nd Avenue
Westminster, CO 80234

Real estate investing is no longer just for the rich. Both millennials and baby boomers are moving away from stock market investing and into real estate investing. This session will educate agents on how to confidently work with investor clients by understanding:

- Transactional differences between owner occupied and investment real estate deals
- How to speak the language of "investor"
- What your investor clients need to know about risk
- How to analyze and compare investment deals
- The differences between commercial and residential investments
- What to look for during inspections
- The pros and cons of buying occupied vs vacant investment property
- The differences between single-family vs multi-family investing
- Financing basics for investment property
- How to accurately calculate the rental rate of a property
- Property Management basics for after the sale

Please pre-register online at www.ltgc.com/classes

Check only at the door made payable to Land Title

24 hour cancellation notice required for a refund.

** coffee, donuts, bagels, or other similar refreshments*

July 2018						
S	M	T	W	T	F	S
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8	9	10	11	12	13	14
15	16	17	18	19	20	21
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29	30	31				

Land Title takes pride in the quality of classes we provide. We go to great lengths to research and find the right instructors for the right topics. Our goal is to make sure our topics are important and relevant to the industry and our clients enjoy their time with us while learning new topics.

Contact us today for more information on classes that we offer or ways that we can help you grow your business.



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